

Richard Matsui

Richard Matsui is the CEO and Founder of kWh Analytics.

kWh Analytics is the insurer for the energy transition. kWh Analytics invented the Solar Revenue Put to help solar investors to reduce their biggest cost: the cost of capital. The credit enhancement is backed by the world's largest reinsurer (Swiss Re) and has been valued by the leading project finance banks (such as MUFG and Nomura) and implemented by top investors (such as AES and Ares) on more than \$3 Billion of solar projects. kWh Analytics is backed by private venture capital and the US Department of Energy.

He was previously a consultant with McKinsey & Company based in Greater China, where he helped found the Firm's solar practice in 2007. There, he established himself as a leading global expert on the solar industry by accumulating more industry experience than any other consultant (9,000 globally).

He graduated from Georgetown University's School of Foreign Service magna cum laude and Phi Beta Kappa, and is fluent in both English and Mandarin Chinese. He is proud to have been born and raised in Honolulu, Hawaii.

He is also a Forbes "30 Under 30" award recipient for Energy.