Wednesday, April 3, 2019

MAIN SUMMIT DAY 1:

7:30-8:15  Registration and Networking Breakfast

8:15-8:30  Opening Remarks by Chairperson

Shawn Marshall, Executive Director, LEAN ENERGY US

STATE PROGRAMS TO ENABLE COMMUNITY ENERGY

8:30-9:30  Co-Keynote Address: Overview of How Community Energy Programs Work
This keynote address will discuss community energy opportunities available to local governments in New York and New Jersey. Attendees will hear the latest on:
- Developing a community solar project
- Establishing Community Choice Aggregation (CCA in NY)
- Establishing Government Energy Aggregation (GEA in NJ)
- How to get PSC (NY) and BPU (NJ) approval
- The nuances between CCAs and GEAs and what each state learns from the other

Ted Kelly, Assistant Counsel, NY STATE DEPARTMENT OF PUBLIC SERVICE
Kenneth Sheehan, Ombudsman, NJ BOARD OF PUBLIC UTILITIES

9:30-10:00  Presentation: Supporting Clean, Local Solar Projects to Achieve NY's Energy Goals
NY-Sun and Solar for All have been pivotal in driving solar energy expansion in New York; so it’s no coincidence that the state has one of the most active community solar markets in the country. In addition, the NY Public Service Commission (PSC) has approved three Community Choice Aggregation (CCA) programs which will undoubtedly elicit more renewables, including community solar. How is the movement toward clean, local energy viewed by state policymakers and regulators? This keynote provides an outlook on how shared renewables are contributing to state targets outlined in NY REV.

David Sandbank, Director, NY-SUN, NYSERDA

10:00-10:30  Networking Break

For speaking opportunities, contact:
Katherine Blair  |  Event Producer  |  KatherineB@infocastevents.com  |  (818) 888-4445 ext. 22
10:30-11:00 Co-Presentation: **The New Jersey Community Solar Energy Pilot Program**
How is the NJ Board of Public Utilities (BPU) enabling community solar development and how will their latest program contribute to achieving targets outlined in the NJ Energy Master Plan? Can this new pilot program spill over and also enable more Government Energy Aggregation (GEA) programs? What are the latest comments from the private sector and how does the BPU plan on addressing them?

Co-Presenters:
**Jeanne Fox, Adjunct Professor, COLUMBIA UNIVERSITY, SIPA & Former Commissioner, NJ BOARD OF PUBLIC UTILITIES**
**Senior Representative, NJ BOARD OF PUBLIC UTILITIES**

11:00-11:30 Presentation: **Connecticut’s Shared Clean Energy Facilities (SCEF) Pilot Program**
How did CT’s first, and to date only, Community Solar project come about? How does this project and others like it contribute to their communities? What are the key success factors that maximize the benefits to all stakeholders? This presentation provides real-world guidance for key community solar success factors.

**Jeff Lord, Senior Vice President, Project Development, CLEAN ENERGY COLLECTIVE**

11:30-1:00 *Group Luncheon*

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**LOCAL GOVERNMENT PRIORITIES AND INITIATIVES**

1:00-1:45 Panel Discussion: **NY Local Government Priorities on Energy**
This panel features local government officials who will share their top priorities, needs, and wants including:

- Enhancing grid resilience for inclement weather, extreme weather, and rising sea levels
- Supporting ratepayer demands for green initiatives
- Helping low-income communities
- Capitalizing on brownfields

Moderator:
**Evan Kolkos, Manager, Customer Business Development, NEW YORK POWER AUTHORITY**

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**Katherine Blair | Event Producer | KatherineB@infocastevents.com | (818) 888-4445 ext. 22**
Panelists:
Tina Carton, Administrator of Parks, Open Lands, Historic Preservation and Sustainability, SARATOGA SPRINGS, NY
Thomas Roach, Mayor, WHITE PLAINS, NY
Yasmine Syed, Town Supervisor, NISKAYUNA, NY

1:45-2:45 Co-Presentation: The Nexus of Community Solar and CCA—Westchester Power Lessons Learned
The #1 priority for a CCA/GEA is to procure clean, local energy. The #1 priority for community solar developers is customer acquisition. Community solar developers can partner with local governments to serve their customers—effectively eliminating the need of community solar developers to do customer acquisition.

Bob Elliott, Executive Director, SUSTAINABLE WESTCHESTER
Dan Welsh, Program Director, WESTCHESTER POWER

2:45-3:15 Networking Break

3:15-4:00 Panel Discussion: NJ Local Government Priorities on Energy
This panel features local government officials who will share their top priorities, needs, and wants including:
- Enhancing grid resilience for inclement weather, extreme weather, and rising sea levels
- Supporting ratepayer demands for green initiatives
- Helping low-income communities
- Capitalizing on brownfields

Moderator:
Tom Figel, Director, Community Solar, GRID ALTERNATIVES

Panelists:
Richard Dovey, President, ATLANTIC COUNTY UTILITIES AUTHORITY
Liz Lempert, Mayor, PRINCETON, NJ
Gayle Brill Mittler, Mayor, HIGHLAND PARK, NJ

4:00-4:30 Case Study: Plumsted New Jersey GEA Program Lessons Learned

Senior Representative, GABEL ASSOCIATES

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4:30-5:15  Panel Discussion: **CT Local Government Priorities on Energy**
This panel features local government officials who will share their top priorities, needs, and wants including:

- Enhancing grid resilience for inclement weather, extreme weather, and rising sea levels
- Supporting ratepayer demands for green initiatives
- Helping low-income communities
- Capitalizing on brownfields

**Moderator:**
**David Desiderato, Shared Solar Organizer, CONNECTICUT FUND FOR THE ENVIRONMENT**

**Panelists:**
- **Shubhada Kambli, Sustainability Coordinator, HARTFORD, CT**
- **Thomas Madden, Mayor’s Designee, STAMFORD ENERGY IMPROVEMENT DISTRICT BOARD & Director, Economic Development, STAMFORD, CT**
- **Scott Thompson, Chairman, Sustainable Fairfield Task Force, FAIRFIELD, CT**

5:15-5:45  Case Study: **Integrating Utility-Scale Solar and Battery Storage**
Learn the “why” behind CMEEC’s utility-scale solar and storage project – one of the first utility scale solar plus storage installations in the nation. As an unregulated cooperative, CMEEC worked with member utilities as well as trusted third-parties to put together a comprehensive and strategically advantageous community solar garden to serve the needs of members, diversify product offerings, and build a more robust portfolio to meet the demands of a changing energy landscape.

**Jake Pagragan, Director, Business Development, CONNECTICUT MUNICIPAL ELECTRIC ENERGY COOPERATIVE (CMEEC)**

5:45-6:45  **Networking Reception**

6:45  Main Summit Day 1 Adjourns
Thursday, April 4, 2019

MAIN SUMMIT DAY 2:

7:30-8:25 Networking Breakfast

8:25-8:30 Opening Remarks by Chairperson

Shawn Marshall, Executive Director, LEAN ENERGY US

MAXIMIZING DERs WITH DATA MANAGEMENT & ANALYTICS

8:30-9:00 Keynote Address: Measuring CCA Opportunities with the Utility Energy Registry (UER) and Consumer Data Collection

Bradford Tito, Program Manager, Communities and Local Government, NYSERDA

9:00-9:45 Panel Discussion: Utilities’ Roles and Plans for Enabling Third Party Community Solar Projects

Developing the 21st century grid is essential for the integration of distributed energy resources (DERs). How will utilities prepare for and integrate distributed generation (DG) as more and more community solar, shared clean energy facilities, and CCAs/GEAs come online? What grid enhancements are needed and how can DERMS help optimize the grid? What other roles do utilities have at the distribution level?

Moderator: Nate Owen, CEO, AMPION

Panelists:
Paul A. Colbert, Associate General Counsel, Regulatory Affairs, CENTRAL HUDSON
Damian Sciano, Director, Distributed Resource Integration, CONSOLIDATED EDISON
Steve Sunderhauf, Utility of the Future, ATLANTIC CITY ELECTRIC, AN EXELON COMPANY

9:45-10:15 Presentation: Master ISO Settlements Using AMI Data to Maximize your Community Energy Program

Understanding ISO settlements and how they relate to your customer’s consumption is a critical aspect of managing a successful Community Energy program. Using Advanced Meter Infrastructure (AMI) to obtain accurate and reliable data, Community Energy programs are able to precisely correlate consumption, Net Energy Metering (NEM), and

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solar generation patterns with market settlement charges. As a result, targeted rate structures can be designed to better charge customers for their true economic impact on the portfolio while incentivizing optimal/efficient consumption behavior. Combining AMI data with the effective energy data management, Community Energy programs can maximize the financial health of their portfolios to achieve lower cost of service and remain a competitive choice in the market.

Denis Vermette, President & CFO, EDMS, LLC

10:15-10:45 Networking Break

10:45-11:00 Panel Discussion: How State and Local Jurisdictions Can Promote Community Energy
This panel brings together local government officials, developers, and the administrators who are exploring community energy. How can the public sector support the expansion of community energy opportunities through incentives, bidding opportunities, solarize programs, permitting/zoning, etc.? ESCOs, TPS, and renewable developers will get the latest on how state and local governments around the country are promoting opportunity.

Moderator:
Derek Hasek, Senior Developer/Market Lead, GERONIMO ENERGY

Panelists:
Elliot Conway, Mayor, VILLAGE OF UPPER BROOKVILLE, NY
Stephen Filler, VP of Business Development & Chief Legal Officer, JOULE ASSETS
Robert Oden, Executive Vice President, UNITED STATES SOLAR CORPORATION

11:30-12:00 Presentation: Community Solar Management—Software and Service Solutions
Ongoing management operations for community solar projects are uniquely intricate, potentially hindering opportunities for developers to scale and optimize their portfolios. The role of software, and particularly software automation, significantly reduces the input required by developers for services such as billing, reporting, and monitoring. Additionally, the support of service experts are becoming increasingly critical in the community solar realm, as developers face complicated manual procedures still required for their programs. This presentation will discuss the benefits of combined software and service solutions in the community solar market and their ability to bring the industry to scale under a sustainable paradigm.

Nate Owen, CEO, AMPION
12:00-12:45 Panel Discussion: **Customer Acquisition and Getting Community Buy-In**
This panel is designed to tap into the most sophisticated thinking about customer acquisition and management. It is a unique opportunity to engage in in-depth, focused, interactive discussions—to evaluate strategies, analyze past experience, examine what is and isn’t working, share best practices, and discuss next steps.

Moderator:
**Scott Engstrom**, *Vice President, Corporate Strategy & Business Development*, GRIDX

Panelists:
**David Bennis**, *Director of Sales, Eastern New York*, MARATHON ENERGY
**Andrew Bernstein**, *Managing Partner*, KEARSARGE ENERGY
**Bradley Clark**, *Senior Director, Community Solar Customer Enrollment*, BLUEWAVE SOLAR
**Suzette DeBeatham-Brown**, *Mayor*, BLOOMFIELD, CT

12:45 *Main Summit Day 2 Adjourns*