Pre-Summit Briefing:
Optimizing Renewable Asset Management & Operations

Wednesday, September 4, 2019

7:30 – 8.30  Registration and Networking Breakfast

8:30 – 8:50  Opening Remarks by the Briefing Chair
Maria C. Facconti, Associate, HUSCH BLACKWELL

8:50 – 9:35  Presentation:
Optimizing Asset Management Portfolios
- Portfolio aggregation and asset quality considerations in different segments of the market
- How can owners ensure and enhance the returns of portfolio of renewable energy assets
- Reducing uncertainty of asset performance
- O&M requirements and risks
- M&A market
Vania Mesrobo, Vice President Asset Management, CORONAL ENERGY

9:35 – 10:05  Discussion:
O&M Role in Financing, Asset Management & Long-term Investments
- How stakeholders can work together more efficiently to optimize the value of a solar asset
- Key factors for successful financing O&M assets
- EPC wraps
- Contracts up front on the O&M
- ITC step-down considerations for the secondary market
Benjamin Ross, Director, Client Development, T-REX GROUP, INC.

10:05 – 10:30  Networking Break

10:30 – 11:15  Discussion:
Risk Management
- Mitigating risk to ensure long term-stability

For Speaking Opportunities, Contact:
Alice Barsoomian | Senior Event Producer | AliceB@infocastevents.com | (818) 888-4445 ext. 19
Inclement weather

Jason Kaminsky, Chief Operating Officer, KWH ANALYTICS
Raja Soi, Vice President of Asset Management, SOLTAGE, LLC

11:15 – 12:00 Discussion:

Technological Solutions for Advanced Asset Optimization
As the scale of renewable asset portfolios grows, the need for accurate, reliable and cost effective data on asset performance is critical to ensure systems are operating at peak performance. Learn how new technology, such as drones can replace inefficient manual inspection techniques and provide decreased operational costs and increased project revenues.

- New technologies and O&M best practices that can enhance performance
- Digitizing the maintenance process
- Leveraging aerial inspection to increase O&M effectiveness
- How drone data can be useable/ actionable
- Using drones to limit vegetation’s impact on performance

Rob Andrews, Chief Executive Officer, HELIOLYTICS
Jon LaFollett, Innovative Renewable Energy Solutions, SHELL

12:00 – 1:30 Group Lunch

1:30 – 2:15 Discussion:

Using Analytics to Improve Overall O&M Effectiveness
- How to use data to manage and control assets
- Tools and processes to efficiently manage a growing fleet of resources
- Understanding the different requirements of different asset owners (utility versus financial)
- Compare and contrast solutions for utility-scale PV versus C&I and residential systems

Justin Amason, Director of Field Operations – O&M, CYPRESS CREEK RENEWABLES
Fernando Rodriguez Alvarado, Director of Control Center Operations, CYPRESS CREEK RENEWABLES
Jason Kaminsky, Chief Operating Officer, KWH ANALYTICS

2:15 – 2:45 Presentation

Leveraging Data Analytics for Optimal Plant Operation
Isaac Hacker, Key Account Manager, QOS ENERGY

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2:45 – 3:15  
**Discussion:**

*How Repowering Drives Opportunities for the O&M Industry*
- Repowering trends and drivers
- Repowering vs. Retrofitting

**Miguel De Jesus**, *Solar Market Analyst*, IHS MARKIT

**Mark Kanjorski**, *Director of Strategic Marketing*, AMPT LLC

3:15 – 3:45  
**Networking Break**

3:45 – 4:30  
**Discussion:**

*Insurance Considerations in Asset Management & O&M*
- Dealing with grey areas of liability and responsibilities between EPCs, equipment manufacturers and O&M providers
- Developments in different contracts and business models

**Susan Garrard**, *Managing Director*, BEECHER CARLSON

**Eileen Kauffman**, *Global Practice Leader*, TRAVELERS

4:30  
**Briefing Adjourns**